

Legacy Soil & Stone — Investment One-Pager

Boutique Memorial Composting — North Georgia

The Business

Legacy Soil & Stone is a regional memorialization and composting facility in North Georgia. The business transforms cremains and deceased companion animals into premium memorial products and living soil — capturing an underserved market at the intersection of pet care, environmental responsibility, and personalized memorialization.

Four Service Lines

Line	Service	Price Range	COGS	Gross Margin
1. Marbled Memorial Stones	Cremains pearled into aggregate, cast in cement	\$85–\$260	~\$47	~71%
2. Memorial Soil	NOR composting, soil returned in cedar planter	\$400–\$750	\$45–\$110	~80%
3. Shelter Program	Zero-revenue municipal contracts; community soil sales	\$35/bag	\$5–\$7/bag	~86%
4. Academic Research	Instrumented composting data for university partners	\$12K/yr per partnership	\$3K	~75%

Blended gross margin across all lines: 71%+

Three-Year Financial Summary

Revenue
Gross Profit
Operating Expenses
Net Income
Phase

Startup capital (Solid path): \$33K-\$40K **Break-even:** ~4 stones + 4 NOR intakes + 15 shelter animals/month

Proprietary Process

The Marble Method: Cremains are pan-granulated into structural aggregate using sodium silicate binder on a 500mm laboratory disc pelletizer. Aggregate is mixed into Portland cement Type I and cast into memorial pieces. The cremains are the rock inside the cement — not filler. IP-protectable.

Key Equipment

Item

Jora JK400 composters (×2)
CoolBot walk-in cold storage
Laboratory pan granulator
Mass composting bay

Regulatory

GA EPD Class 2 Permit-by-Rule. O.C.G.A. 4-5 compliant (24-hr handling via cold chain).
Single-member GA LLC with liability + composting rider.

Research Foundation

29 verified research reports. 148-formula financial model (10 sheets). Equipment sourced and priced. Supply chain validated. All claims traceable to cited sources.

Research Partners (Line 4)

UGA Extension, Auburn University, Appalachian State, Berry College.

What This Is Not

This is not a replacement for cremation, home burial, or traditional aftercare. It is a nature-based alternative for families who want something that grows. Boutique by design — small-scale, hands-on, regional.